

## Financial Statement 2013

### Strong incoming orders at year-end

#### Quarter 4

- Incoming orders amounted to SEK 777.8m (734.8), which adjusted is an increase of 7.5 %\*.
- Net sales amounted to SEK 706.0m (762.9), which adjusted is a decrease of 5.9 %\*.
- The operating profit excluding acquisition costs and restructuring costs was SEK 57.0m (74.2). The adjusted operating margin was 8.1% (9.7).
- The operating profit was SEK 55.9m (70.4). The operating margin was 7.9% (9.2).
- The net profit was SEK 31.3m (47.3).
- Earnings per share before dilution was SEK 2.67 (4.04) and after SEK 2.66 (4.04).

#### January-December

- Incoming orders amounted to SEK 2,755.4m (2,230.0), which adjusted is an increase of 0.4 %\*.
- Net sales amounted to SEK 2,659.2m (2,272.6), which adjusted is a decrease of 5.1 %\*.
- The operating profit excluding acquisition and restructuring costs was SEK 170.2m (192.7). The adjusted operating margin was 6.4% (8.5).
- The operating profit was SEK 127.5m (176.5). The operating margin was 4.8% (7.8).
- The net profit was SEK 69.7m (117.8).
- Earnings per share before dilution was SEK 5.95 (10.06) and after dilution SEK 5.93 (10.06).
- The board proposes a dividend of SEK 4.00 (4.00) per share.

\* adjusted for currency effects and acquisitions

## CEO's comments

*“2013 has been a challenging year with significant fluctuations between quarters. The year ended with a strong set of incoming orders, especially in the Americas region. Profitability in this region developed very satisfactorily during the year. Development for the acquired units (EFT) was especially good.*

*In both of the other regions, EMEA and APAC, weak market conditions meant less positive development.*

*Cash flow for the Group was strong in the second half of the year due to improved profitability and a reduction in operating capital.*

**Sven Kristensson, CEO**

## Key figures, Group

### Operating key figures, Group

Excluding restructuring/integration costs, acquisition costs and capital gain on disposal of subsidiaries.

SEK m	1 Oct-31 Dec		1 Jan-31 Dec	
	2013	2012	2013	2012
Net sales	706.0	762.9	2,659.2	2,272.6
EBITDA	69.7	85.8	219.4	236.7
EBITDA-margin, %	9.9	11.2	8.3	10.4
Operating profit	57.0	74.2	170.2	192.7
Operating margin, %	8.1	9.7	6.4	8.5
Operating cash flow	121.2	68.8	226.7	181.9
Return on operating capital, %	18.8	24.5	14.2	17.9
Net debt/EBITDA, multiple*			2.6	2.3
Interest cover ratio			5.8	8.2

### Financial key figures, Group

Including restructuring/integration costs, acquisition costs and capital gain on disposal of subsidiaries.

SEK m	1 Oct-31 Dec		1 Jan-31 Dec	
	2013	2012	2013	2012
Operating profit	55.9	70.4	127.5	176.5
Operating margin, %	7.9	9.2	4.8	7.8
Profit/loss before tax	49.7	61.4	99.7	153.7
Net profit/loss	31.3	47.3	69.7	117.8
Earnings per share, SEK	2.67	4.04	5.95	10.06
Return on shareholders' equity, %	20.9	32.8	11.4	20.6
Net debt			570.9	601.3
Net debt/equity ratio, %			92.1	100.0

\*) Includes EFT pro forma January-September 2012

## Development per operating segment

### EMEA

It was a challenging year. Demand in **EMEA** was weak and incoming orders were down on the previous year.

In **Germany**, the single most important market, there was no improvement. Despite some positive signs in Q3, uncertainty impacted negatively on demand and incoming orders for the full year were lower than the previous year.

The **UK** market had a positive Q1 but demand in the remainder of the year was volatile. After the good start the market turned weak in Q2 although it later picked up. For the year as a whole demand was down and incoming orders were lower than the previous year.

Both the **Nordic** and **Benelux** markets faced challenges and there too incoming orders were down on the previous year. Meanwhile in **southern Europe**, which for some time has been affected by low demand and great caution about large orders, there were more positive signs with a large order received in the Spanish market in Q2. For the year as a whole, incoming orders were at around the same level in southern Europe as the previous year.

The countries in **east Europe** reported positive development in 2013. In the first six months the Polish market progressed strongly, partly thanks to a major order in Q2, but the situation was weaker towards the end of the year. Good progress was made in Kazakhstan, Russia, Czech Republic and Turkey during the year.

Several measures were implemented during the year to strengthen business in the EMEA region. To optimize the production structure, production resources were relocated during the year from Denmark to sites in Poland and Germany.

During Q1 the acquisition was completed of Industriventilation A/S, which produces pipe systems for industrial use, such as pneumatic transport of flue gases and particles. This established a platform for marketing NORDFAB pipe systems in Europe. Integration proceeded according to plan.

#### Including EFT pro forma Jan – Sep 2012

SEK m	1 Oct-31 Dec		Full year 2013	Full year 2012**
	2013	2012**		
Incoming orders	353.4	392.1	1,449.4	1,509.0
Net sales	380.2	404.5	1,409.5	1,548.0
Depreciation	-6.4	-5.2	-24.3	-23.6
Operating profit *	11.7	52.2	73.3	143.2

\*) excluding acquisition costs, restructuring costs and capital gains on disposal of subsidiaries.

\*\*) comparative figures for 2012 are adjusted according to organisational changes and effect of amended IAS 19

Incoming orders for the fourth quarter amounted to SEK 353.4m, which is a decrease of 10.4 per cent adjusted for currency effects, compared to the same period last year.

Incoming orders for the whole year decreased by 2.7 per cent adjusted for currency effects, compared to previous year.

Net sales for the fourth quarter amounted to SEK 380.2m, which is a decrease of 6.2 per cent adjusted for currency effects, compared to the same period last year.

Net sales for the whole year decreased by 7.8 per cent adjusted for currency effects, compared to previous year.

## Asia Pacific

Economic uncertainty and financial problems affecting the **APAC** region has meant that customers have been very cautious and taken a long time making decisions.

Q1 progressed more positively and incoming orders were considerably higher than in the same quarter last year. In Q2 there was a distinct fall in the figures, which was partly explained by the extremely challenging comparative figures from the corresponding period in 2012 when a number of large orders were registered. Incoming orders developed positively in Q3 compared with the previous year but slowed again in Q4.

Development in demand varied between markets. Positive development was seen in **China** during the year, even though there was some uncertainty in the first six months, and Nederman strengthened its positions above all with domestic Chinese companies. During the second half of the year development improved and a large number of contracts were signed with Chinese customers. Product sales had a weakly positive surge during the second half of the year. It was noted that Chinese companies were finding it difficult to secure financing for their investments.

The **Australian** market was hard hit by uncertainty in the country's raw materials sector, where decisions were delayed and investments postponed. Sales of large systems and installations were down due to the uncertain situation, while product sales had a weakly positive development during the year.

Very good growth was seen at the start of 2013 in incoming orders in **South East Asia**, but by the middle of the year economic uncertainty had appeared in this region too, which led to a fall in incoming orders and special challenges for system sales. For the year as a whole, incoming orders were below the level of the previous year. Falling demand in **India** and the weakening of the Indian currency had a negative impact on incoming orders.

### Including EFT pro forma Jan – Sep 2012

SEK m	1 Oct-31 Dec		Full year 2013	Full year 2012**
	2013	2012**		
Incoming orders	88.9	105.6	300.9	372.4
Net sales	70.9	111.2	291.8	355.2
Depreciation	-1.4	-1.4	-5.4	-6.1
Operating profit *	18.6	12.3	13.6	27.9

\*) excluding acquisition costs, restructuring costs and capital gains on disposal of subsidiaries.

\*\*) comparative figures for 2012 are adjusted according to organisational changes and effect of amended IAS 19

Incoming orders for the fourth quarter amounted to SEK 88.9m, which is a decrease of 11.2 per cent adjusted for currency effects, compared to the same period last year.

Incoming orders for the whole year decreased by 15.6 per cent adjusted for currency, compared to previous year.

Net sales for the fourth quarter amounted to SEK 70.9m, which is a decrease of 31.1 per cent adjusted for currency, compared to the same period last year.

Net sales for the whole year decreased by 13.1 per cent adjusted for currency, effects compared to previous year.

## Americas

After a weak opening quarter, the **Americas** market region saw more positive development in incoming orders through the rest of the year. This initial downturn in orders in the first six months relative to the previous year is explained by the strong comparable figures for the EFT business, where project sales can vary significantly between quarters. Incoming orders picked up considerably in Q3 and Q4.

The **USA** market progressed positively in 2013 and incoming orders were much stronger than the previous year. Nederman's traditional product offer showed stable development during the year. Project sales of customised solutions had a somewhat weaker first six months but then showed strong development in the second half of the year as two highly prestigious orders were received from the battery industry and textile industry worth a joint total of around SEK 150 million.

Demand in **Canada** remained stable and incoming orders were positive and slightly higher than the previous year.

In **Brazil** incoming orders were at around the same level as the previous year for the first three quarters but following a weak end to the final quarter, the figures for incoming orders for the year as a whole were below the numbers for last year.

We note a positive trend in the development in the Americas, with the EFT-related business an important contributory factor. The integration of EFT, which has most of its business based in the US, has proceeded as planned and its solutions and products are now being marketed under the following brand names: MikroPul-Nederman and Pneumafil-Nederman (industrial air filtration ) and LCI (evaporation and granulation products) and Menardi-Filtex (filter elements)

### Including EFT pro forma Jan – Sep 2012

SEK m	1 Oct-31 Dec		Full year	Full year
	2013	2012**	2013	2012**
Incoming orders	335.5	237.1	1,005.1	1,009.3
Net sales	254.9	247.2	957.9	962.7
Depreciation	-2.1	-2.4	-9.0	-9.1
Operating profit *	41.1	26.9	138.9	78.9

\*) excluding acquisition costs, restructuring costs and capital gains on disposal of subsidiaries.

\*\*\*) comparative figures for 2012 are adjusted according to organisational changes and effect of amended IAS 19

Incoming orders for the fourth quarter amounted to SEK 335.5m, which is an increase of 45.5 per cent adjusted for currency effects, compared to the same period last year.

Incoming orders for the whole year increased by 3.5 per cent adjusted for currency, compared to previous year.

Net sales for the fourth quarter amounted to SEK 254.9m, which is an increase of 5.9 per cent adjusted for currency, compared to the same period last year.

Net sales for the whole year increased by 3.5 per cent adjusted for currency effects, compared to previous year.

## Events after the closing date

No significant events have occurred after the closing date.

## Outlook

We consider that the Americas region, supported by continued economic growth, will perform well in coming quarters.

For EMEA and APAC, demand is affected by continued uncertainty.

## Dividend

The Board proposes a dividend of SEK 4.00 per share (4.00).

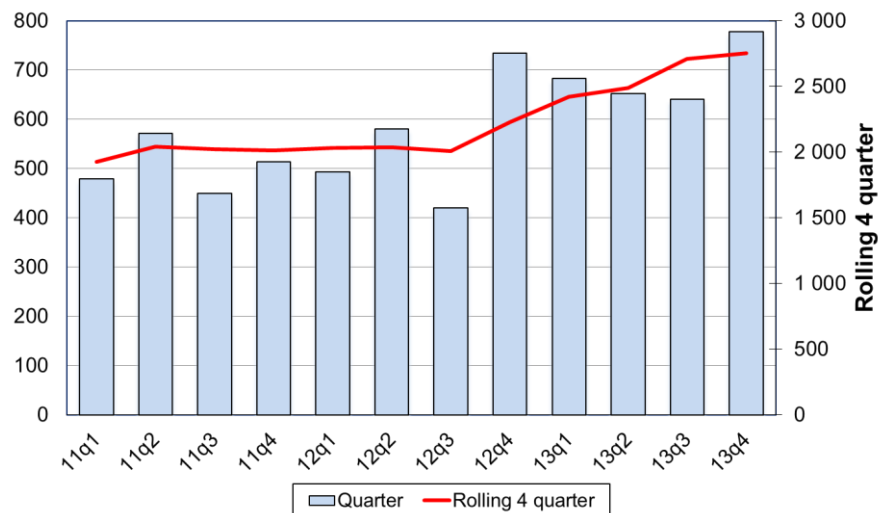
## Quarter 4

### Net sales and incoming orders

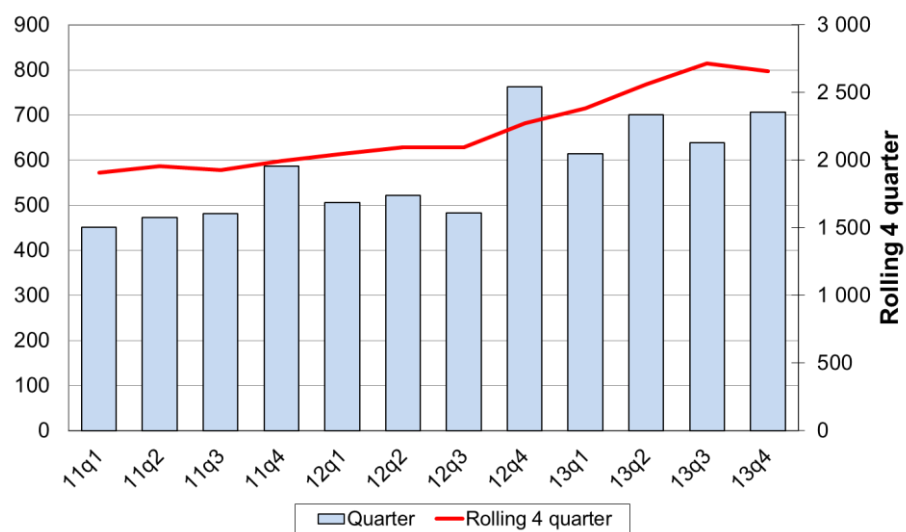
Incoming orders were SEK 777.8m (734.8), which adjusted for currency effects and acquisitions, was an increase of 7.5 per cent compared to the same quarter last year.

Net sales amounted to SEK 706.0m (762.9), which adjusted for currency effects and acquisitions, was a decrease of 5.9 per cent compared to the same quarter last year.

### Quarterly Orders Received SEKm



### Quarterly Invoicing SEKm



## Earnings

The Group's **operating profit** for the quarter was SEK 55.9m (70.4). Adjusted for acquisition and restructuring costs, the operating profit was SEK 57.0m (74.2), giving an operating margin of 8.1 per cent (9.7).

The **profit before tax** increased to SEK 49.7m (61.4).

The **net profit** was SEK 31.3m (47.3), giving earnings per share of SEK 2.67 (4.04).

## Operating cash flow and capital expenditure

The **operating cash flow** was SEK 121.2m (68.8).

**Capital expenditure** during the quarter was SEK 7.1m (13.3).

## January - December

### Sales and incoming orders

**Incoming orders** was SEK 2,755.4m (2,230.0), which adjusted for currency effects and acquisitions is an increase of 0.4 per cent.

**Net sales** amounted to SEK 2,659.2m (2,272.6), which adjusted for currency effects and acquisitions is a decrease of 5.1 per cent.

### Earnings

The **operating profit** for the period was SEK 127.5m (176.5). Adjusted for acquisition and restructuring costs, the operating profit was SEK 170.2m (192.7), giving an operating margin of 6.4 per cent (8.5).

SEK 41.0m in restructuring costs have affected the operating profit.

**Return on operating capital** was 14.2 per cent compared to 17.9 per cent last year.

The **profit before tax** increased to SEK 99.7m (153.7).

The **net profit** was SEK 69.7m (117.8), giving earnings per share of SEK 5.95 (10.06).

### Operating cash flow and capital expenditure

The **operating cash flow** was SEK 226.7m (181.9).

**Capital expenditure** during the period was SEK 45.5m (37.2), of which capitalised development costs amounted to SEK 3.3m (4.6).

### Other financial information

**Liquidity:** At the end of the period the Group had SEK 270.0m in cash and cash equivalents as well as SEK 87.3m in available but unutilised overdraft facilities. In addition there was a credit facility of SEK 215.5m, which is a part of Nederman's loan agreement with SEB.

**The equity** in the Group as of 31 December 2013 amounted to SEK 619.8m (601.2). An ordinary dividend of 4.00 SEK per share was paid to shareholders in the second quarter, amounting in total to SEK 46.9m. The total number of shares was 11,715,340 at the end of the period.



The **equity/assets ratio** for the Group was 28.5 per cent as of 31 December 2013 (28.0). The net financial debt/equity ratio, calculated as net debt in relation to equity was 92.1 per cent (100.0).

## Number of employees

The average number of **employees** during the year was 1,924 (1,613). The number of employees at the end of the period was 1,923 (1,937).

## Risks and uncertainties

The Nederman Group and the parent company are exposed to a number of risks, mainly due to purchasing and selling of products in foreign currencies. As no significant changes have occurred regarding risks and uncertainties in the reporting period we refer to the more detailed presentation of these risk factors in the Directors' Report on page 34 and in note 26 of the 2012 Annual Report.

## Nominations committee

According to guidelines adopted by the AGM a nominations committee has been appointed comprising Göran Espelund (chairman), Lannebo Fonder, Jan Svensson, Investment AB Latour, and Sophia Pettersson, Ernström & Co ahead of the AGM in 2013. For questions concerning the work of the nominations committee, please contact: [goran.espelund@lannebofonder.se](mailto:goran.espelund@lannebofonder.se)

## Share saving scheme

The AGM held on 29 April 2013 decided in accordance with the Board's proposal to introduce a share saving scheme that initially covers seven individuals including senior executives and senior members of the Group's management team.

The share saving scheme in brief means that the people covered by the scheme, provided they invest in Nederman shares, may receive free of charge so-called matching shares and so-called performance shares in Nederman at the earliest on the day after publication of Nederman's interim report for Q1 2016 and for a period lasting 30 days after that date. To receive matching shares, participants must still be employed by the Group and have kept their investment in Nederman shares up to the date of allocation. Allocation of performance shares is dependent on the Group meeting certain financial targets in 2013, 2014 and 2015. In accordance with the decision of the AGM, this share saving scheme may cover a maximum of 75,000 Nederman shares.

To safeguard supply of Nederman shares the AGM decided to buy back Nederman shares.

## Accounting policies

This interim report is prepared in accordance with IAS 34 Interim Financial Reporting and appropriate parts of the Swedish Annual Accounts Act. The report for the parent company has been prepared in accordance with chapter 9 of the Swedish Annual Accounts Act and RFR 2. For both the Group and parent company Nederman applies the same accounting policies and valuation principles, apart from the additions and amendments presented below, as described in the most recent annual report, see pages 43-46 of the 2012 annual report.

### **Additions**

#### *IFRS 2 "Share-based payment"*

The 2013 share saving scheme is reported as share-based payment settled with shareholders' equity instruments in accordance with IFRS 2.

#### Social fees

Social fees that are payable due to share-based payments are reported in accordance with statement UFR 7 of the Swedish Financial Reporting Council.

### **Changes being implemented from 1 January 2013**

A number of new standards and amendments of interpretations and existing standards came into effect on 1 January 2013 and have been implemented in the preparation of the Group's financial reports. None of them are expected to have a significant impact on the Group's financial reporting with the exception of those listed below:

#### *IAS 1 "Presentation of Financial Statements":*

The amendment means that the presentation of other comprehensive income is divided into two groups based on whether items may have to be reclassified in the income statement (reclassification adjustments) or not.

#### *IAS 19 Employee benefits:*

The changes mean the Group has stopped using the so-called corridor method, and instead reports all current profit and loss continually in other comprehensive income. Costs for service in previous years are also reported as they arise. Interest costs and expected yield on plan assets have been replaced with net interest, which is calculated using the discount interest rate, based on the net surplus or net deficit in the defined-benefit plan.

Comparable figures involving these changes have been adjusted. The effects on the balance sheet and income statement are explained in note 2.

#### *Reclassification*

The Group's internal costs for distribution have been reclassified. Previously they were included in sales costs, and from now on they will be classified as costs of goods sold. Reclassification was done as it gives a fairer view of the Group's income statement.

Comparable figures involving this reclassification have been adjusted. The amounts are shown below:

2011: SEK 20.2m  
2012: SEK 23.0m  
2012 Q1: SEK 5.9m  
2012 Q2: SEK 6.4m  
2012 Q3: SEK 5.4m  
2012 Q4: SEK 5.3m

The interim report provides a true and fair overview of the Parent Company and the Group's operations, position and earnings and describes the material risks and uncertainty factors faced by the Parent Company and the Group.

This interim report has been verified by the company's auditors.

Helsingborg, 12 February 2014

Jan Svensson  
Chairman

Fabian Hielte  
Member of the board

Ylva Hammargren  
Member of the board

Gunnar Gremlin  
Member of the board

Per Borgvall  
Member of the board

Susanne Pahlén Åklundh  
Member of the board

Sven Kristensson  
Chief Executive Officer

Jonas Svensson  
Employee representative

## Consolidated income statement

SEK m	NOTE	1 Oct–31 Dec		1 Jan–31 Dec	
		2013	2012	2013	2012
Net sales		706.0	762.9	2,659.2	2,272.6
Cost of goods sold		-456.5	-464.9	-1,692.6	-1,366.3
<b>Gross profit</b>		<b>249.5</b>	<b>298.0</b>	<b>966.6</b>	<b>906.3</b>
Selling expenses		-144.7	-164.1	-600.1	-558.1
Administrative expenses	2	-40.1	-45.2	-171.9	-129.9
Research and development expenses		-5.5	-4.9	-21.6	-19.6
Acquisition expenses		-1.1	-3.7	-1.7	-11.1
Restructuring/ integration expenses			-0.1	-41.0	-5.1
Other operating income/expenses		-2.2	-9.6	-2.8	-6.0
<b>Operating profit</b>		<b>55.9</b>	<b>70.4</b>	<b>127.5</b>	<b>176.5</b>
Financial income		0.6	-2.3	2.0	2.4
Financial expenses		-6.8	-6.7	-29.8	-25.2
<b>Net financial income/expenses</b>		<b>-6.2</b>	<b>-9.0</b>	<b>-27.8</b>	<b>-22.8</b>
<b>Profit before taxes</b>		<b>49.7</b>	<b>61.4</b>	<b>99.7</b>	<b>153.7</b>
Taxes	2	-18.4	-14.1	-30.0	-35.9
<b>Net profit</b>		<b>31.3</b>	<b>47.3</b>	<b>69.7</b>	<b>117.8</b>
<b>Net profit attributable to:</b>					
The parent company's shareholders		31.3	47.3	69.7	117.8
<b>Earnings per share</b>					
before dilution (SEK)		2.67	4.04	5.95	10.06
after dilution (SEK)		2.66	4.04	5.93	10.06

## Consolidated statement of comprehensive income

SEK m	NOTE	1 Oct-31 Dec		1 Jan-31 Dec	
		2013	2012	2013	2012
<b>Net profit/loss</b>		<b>31.3</b>	<b>47.3</b>	<b>69.7</b>	<b>117.8</b>
<b>Other comprehensive income</b>					
<b>Items that will not be reclassified to the income statement</b>					
Revaluation of defined-benefit pension plans		-0.6	-1.2	1.6	-4.8
Income taxes		-0.2	0.5	-0.5	0.6
		<b>-0.8</b>	<b>-0.7</b>	<b>1.1</b>	<b>-4.2</b>
<b>Items that may be reclassified to</b>					
Exchange differences arising on translation of foreign operations		9.0	9.1	-6.4	-17.4
		9.0	9.1	-6.4	-17.4
<b>Other comprehensive income for the period, net after tax</b>		<b>8.2</b>	<b>8.4</b>	<b>-5.3</b>	<b>-21.6</b>
<b>Total comprehensive income for the period</b>		<b>39.5</b>	<b>55.7</b>	<b>64.4</b>	<b>96.2</b>
<b>Total comprehensive income attributable to:</b>					
The parent company's shareholders		39.5	55.7	64.4	96.2

## Consolidated statement of financial position

SEK m	NOTE	31 Dec 2013	31 Dec 2012
<b>Assets</b>			
Goodwill		605.4	599.8
Other intangible fixed assets		84.0	96.2
Tangible fixed assets		224.1	227.1
Long-term receivables		5.8	5.4
Deferred tax assets	2	79.1	69.5
<b>Total fixed assets</b>		<b>998.4</b>	<b>998.0</b>
Inventory		291.4	285.5
Accounts receivable		472.0	486.5
Other receivables	1	146.3	151.4
Cash and cash equivalents		270.0	224.6
<b>Total current assets</b>		<b>1,179.7</b>	<b>1,148.0</b>
<b>Total assets</b>		<b>2,178.1</b>	<b>2,146.0</b>
<b>Equity</b>			
	2	<b>619.8</b>	<b>601.2</b>
<b>Liabilities</b>			
Long-term interest bearing liabilities		711.0	687.6
Other long-term liabilities		13.4	14.3
Provision for pensions	2	97.2	104.0
Deferred tax liabilities		26.9	37.8
<b>Total long-term liabilities</b>		<b>848.5</b>	<b>843.7</b>
Current interest bearing liabilities		32.7	34.3
Accounts payable		255.5	250.3
Other liabilities	1,2	421.6	416.5
<b>Total current liabilities</b>		<b>709.8</b>	<b>701.1</b>
<b>Total liabilities</b>		<b>1,558.3</b>	<b>1,544.8</b>
<b>Total equity and liabilities</b>		<b>2,178.1</b>	<b>2,146.0</b>

## Consolidated statement of changes in equity in summary

SEK m	NOTE	31 Dec 2013	31 Dec 2012
Opening balance on 1 January		601.2	543.1
Net profit		69.7	117.8
<i>Other comprehensive income</i>			
Change in translation reserve		-6.4	-17.4
Revaluation of defined-benefit pension plans, net of tax		1.1	-4.2
Total other comprehensive income for the period		-5.3	-21.6
Total comprehensive income for the period		64.4	96.2
<i>Transactions with owners</i>			
Dividend paid		-46.9	-38.1
Share-based payments		1.1	
<b>Closing balance at the end of period</b>		<b>619.8</b>	<b>601.2</b>

## Consolidated cash flow statement

SEK m	NOTE	1 Jan–31 Dec	
		2013	2012
Operating profit		127.5	176.5
Adjustment for:			
Depreciation of fixed assets		49.2	44.0
Other adjustments		-16.8	-7.2
Interest received and paid incl. other financial items		-33.6	-25.0
Taxes paid		-67.0	-39.4
<b>Cash flow from operating activities before changes in working capital</b>		<b>59.3</b>	<b>148.9</b>
Cash flow from changes in working capital		50.1	-24.7
<b>Cash flow from operating activities</b>		<b>109.4</b>	<b>124.2</b>
Net investment in fixed assets		-28.6	-34.1
Acquired/divested units	3	-8.5	-128.4
<b>Cash flow before financing activities</b>		<b>72.3</b>	<b>-38.3</b>
Dividend paid		-46.9	-38.1
Cash flow from other financing activities		15.9	159.4
<b>Cash flow for the period</b>		<b>41.3</b>	<b>83.0</b>
Cash and cash equivalents at the beginning of the period		224.6	149.1
Translation differences		4.1	-7.5
<b>Cash and cash equivalents at the end of the period</b>		<b>270.0</b>	<b>224.6</b>
<b>Operating cash flow</b>			
Operating profit		127.5	176.5
Adjustment for:			
Depreciation of fixed assets		49.2	44.0
Restructuring and integration costs		39.3	20.7
Acquisition costs		6.0	6.7
Other adjustments		-16.8	-7.2
Cash flow from changes in working capital		50.1	-24.7
Net investment in fixed assets		-28.6	-34.1
<b>Operating cash flow</b>		<b>226.7</b>	<b>181.9</b>

## Income statement for the parent company in summary

SEK m	1 Oct-31 Dec		1 Jan-31 Dec	
	2013	2012	2013	2012
Operating result	-20.2	-9.8	-69.9	-30.6
Result from investment in subs.	122.7	111.0	157.8	130.1
Other financial items	2.3	-0.8	-5.6	-10.5
<b>Result after financial items</b>	<b>104.8</b>	<b>100.4</b>	<b>82.3</b>	<b>89.0</b>
Group contribution	50.0	40.0	50.0	40.0
<b>Result before taxes</b>	<b>154.8</b>	<b>140.4</b>	<b>132.3</b>	<b>129.0</b>
Taxes	0.0	-9.5	0.0	-2.8
<b>Net result</b>	<b>154.8</b>	<b>130.9</b>	<b>132.3</b>	<b>126.2</b>

## Statement of comprehensive income for the parent company

SEK m	1 Oct-31 Dec		1 Jan-31 Dec	
	2013	2012	2013	2012
<b>Net Result</b>	<b>154.8</b>	<b>130.9</b>	<b>132.3</b>	<b>126.2</b>
<b>Other comprehensive income</b>				
Items that will not be reclassified to the income statement				
Items that may be reclassified to the income statement				
<b>Other comprehensive income for the period, net after tax</b>				
<b>Total comprehensive income for the period</b>	<b>154.8</b>	<b>130.9</b>	<b>132.3</b>	<b>126.2</b>

## Balance sheet for the parent company in summary

SEK m	31 Dec 2013	31 Dec 2012
<b>Assets</b>		
Total fixed assets	1,298.0	1,343.5
Total current assets	295.1	137.2
<b>Total assets</b>	<b>1,593.1</b>	<b>1,480.7</b>
<b>Shareholder's equity</b>	<b>571.0</b>	<b>484.5</b>
<b>Liabilities</b>		
Total long-term liabilities	709.4	683.6
Total current liabilities	312.7	312.6
<b>Total liabilities</b>	<b>1,022.1</b>	<b>996.2</b>
<b>Total shareholders' equity and liabilities</b>	<b>1,593.1</b>	<b>1,480.7</b>

## Statements of changes in shareholders' equity in summary

SEK m	31 Dec 2013	31 Dec 2012
Opening balance on 1 January	484.5	406.3
Net profit	132.3	126.2
<i>Merger</i>		-9.9
<i>Other comprehensive income</i>		
Total other comprehensive income for the period		
Total comprehensive income for the period	132.3	116.3
<i>Transactions with owners</i>		
Dividend paid	-46.9	-38.1
Share-based payments	1.1	
<b>Closing balance at the end of period</b>	<b>571.0</b>	<b>484.5</b>

## Related parties

SEK m	2013
<b>Subsidiaries</b>	
Other operating income	40.3
Dividends received	157.8
Group contributions	50.0
Financial income and expenses	11.8
Receivables on 31 December	611.1
Liabilities on 31 December	261.1



## Pledged assets and contingent liabilities for the parent company

SEK m	31 Dec 2013	31 Dec 2012
Pledged assets	None	None
Contingent liabilities	135.7	113.8

### NOTE 1 Fair value and reported value in the statement of financial position

December 31, 2013			
SEK m	Fair value	Financial assets and liabilities not recorded at fair value	Total book value
<b>Other receivables</b>			
Foreign exchange forward contracts entered *)	0.4		0.4
Other receivables	-	145.9	145.9
<b>Total other receivables</b>	<b>0.4</b>	<b>145.9</b>	<b>146.3</b>
<b>Other liabilities</b>			
Foreign exchange forward contracts entered *)	2.3		2.3
Other liabilities	-	419.3	419.3
<b>Total other liabilities</b>	<b>2.3</b>	<b>419.3</b>	<b>421.6</b>

\*) The group holds financial instruments in the form of currency exchange contracts that are recorded at fair value in the balance sheet. The fair value for all contracts has been determined from directly or indirectly observable market data, i.e. level 2 according to IFRS 7. For other financial instruments, the fair value and the book value are materially consistent. For further information, refer to note 26 to the 2012 Annual Report.

### NOTE 2 Effect of amended IAS 19

SEK m	Adjusted opening balance January 1, 2011	Adjusted net profit 2011	Adjusted opening balance December 31, 2011	Adjusted net profit 2012	Adjusted opening balance December 31, 2012
<b>Effect of amended accounting principle</b>					
<b>Impact on consolidated statement of financial position</b>					
Provision for pensions	11.5	3.9	15.4	3.9	19.3
Other short term liabilities	2.4	0.7	3.1	0.0	3.1
Deferred tax assets	3.6	1.2	4.9	0.4	5.3
Equity	-10.3	-3.4	-13.6	-3.5	-17.1
<b>Impact on consolidated income statement</b>					
Administrative expenses		0.5		0.9	
Deferred tax		-0.1		-0.2	
<b>Net result</b>		<b>0.4</b>		<b>0.7</b>	
Other comprehensive income		-5.1		-4.8	
Income taxes related to other comprehensive income		1.3		0.6	
<b>Total other comprehensive income</b>		<b>-3.4</b>		<b>-3.5</b>	

### NOTE 3 Acquisition

During the year the Group acquired the Danish company, Industriventilation A/S at the purchase price of DKK 12.9 million. This acquisition is not considered to be significant for the Group's financial reporting and statements in accordance with IFRS 3 have not therefore been presented.

The acquisition statement for the 2012 acquisition of EFT has been adjusted by SEK 5.2 million mainly due to the adjustment of the purchase price following a final calculation of net working capital. This adjustment meant a corresponding reduction in goodwill. The acquisition statement for EFT is now concluded.

## Operating segment reporting

Undistributed items primarily constitute costs relating to Nederman Holding AB, which include the central main office departments.

Consolidated operating segments including EFT pro forma Jan – Sept 2012

SEK m	1 Oct-31 Dec		Full year	Full year
	2013	2012**	2013	2012**
<b>EMEA</b>				
Incoming Orders	353.4	392.1	1,449.4	1,509.0
Net sales	380.2	404.5	1,409.5	1,548.0
Depreciation	-6.4	-5.2	-24.3	-23.6
Operating profit *	11.7	52.2	73.3	143.2
<b>Asia Pacific</b>				
Incoming Orders	88.9	105.6	300.9	372.4
Net sales	70.9	111.2	291.8	355.2
Depreciation	-1.4	-1.4	-5.4	-6.1
Operating profit *	18.6	12.3	13.6	27.9
<b>Americas</b>				
Incoming Orders	335.5	237.1	1,005.1	1,009.3
Net sales	254.9	247.2	957.9	962.7
Depreciation	-2.1	-2.4	-9.0	-9.1
Operating profit *	41.1	26.9	138.9	78.9
<b>Not allocated</b>				
Depreciation	-2.6	-2.6	-10.5	-9.6
Operating profit*	-14.4	-17.2	-55.6	-42.8
<b>Group</b>				
Incoming Orders	777.8	734.8	2,755.4	2,890.7
Net sales	706.0	762.9	2,659.2	2,865.9
Depreciation	-12.5	-11.6	-49.2	-48.4
Operating profit *	57.0	74.2	170.2	207.2
Acquisition costs	-1.1	-3.7	-1.7	-11.1
Restructuring and integration costs		-0.1	-41.0	-6.4
Operating profit	55.9	69.0	127.5	189.7
Profit before taxes	49.7	61.2	99.7	166.1
Net profit	31.3	47.2	69.7	129.6

\* excluding restructuring/integration costs and acquisition costs

\*\*comparative figures for 2012 are adjusted according to organisational changes and effect of amended IAS 19

## Dates for the publication of financial information

Annual Report 2013	End of March, 2014
Q1 Report	23 April, 2014
Annual Meeting	23 April, 2014
Q2 Report	14 July 2014
Q3 Report	16 October 2014

This report contains forward-looking statements that are based on the current expectations of the management of Nederman. Although management believes that the expectations reflected in such forward-looking statements are reasonable, no assurance can be given that such expectations will prove correct. Accordingly, results could differ materially from those implied in the forward-looking statements as a result of, among other factors, changes in economic, market and competitive conditions, changes in the regulatory environment and other government actions, fluctuations in exchange rates and other factors.

Nederman is required to disclose the information provided herein according to the Swedish Securities Exchange and Clearing Operations Act and/or the Financial Instrument Trading Act. The information was submitted for publication on 12 February 2013 at 8 a.m.

### Further information can be obtained from

Sven Kristensson, CEO  
Telephone +46 (0)42-18 87 00  
e-mail: [sven.kristensson@nederman.se](mailto:sven.kristensson@nederman.se)

Stefan Fristedt, CFO  
Telephone +46 (0)42-18 87 00  
e-mail: [stefan.fristedt@nederman.se](mailto:stefan.fristedt@nederman.se)

**For further information, see Nederman's website** [www.nederman.com](http://www.nederman.com)

Nederman Holding AB (publ),  
Box 602, SE-251 06 Helsingborg, Sweden  
Telephone +46 (0)42-18 87 00, Telefax +46 (0)42-18 77 11  
Co. Reg. No. 556576-4205

### Facts about Nederman

Nederman is one of the world's leading companies supplying products and services in the environmental technology sector focusing on industrial air filtration and recycling. The company's products and systems are contributing to reducing the environmental effects from industrial production, to creating safe and clean working environments and to boosting production efficiency.

Nederman's offering encompasses everything from the design stage through to installation, commissioning and servicing. Sales are carried out via subsidiaries in 30 countries and agents and distributors in over 30 countries. Nederman develops and produces in its own manufacturing and assembly units in Europe, North America and Asia.

The Group is listed on Nasdaq OMX, Stockholm; it has about 1 950 employees and sales of about SEK 3 billion.